

## Verrillon Customers Reap Multiple Benefits From Unique Combination of Fiber and Components

*Verrillon and AOFR provide high-performance  
Fibers and Optical Components to Global Markets*

**North Grafton, MA**—March 20th, 2003— Verrillon, a leading specialty optical fiber and components manufacturer, today announced that its customers are reacting positively to the company's unique strategy to deliver both specialty optical fiber and fiber-based components. This capability was made possible by the acquisition of ADC's (NASDAQ: ADCT) passive photonic components business unit in October 2002. The unit now operates as a subsidiary of Verrillon called AOFR Pty. Ltd.

In surveying existing and target customers, Verrillon found that over 60% purchase specialty fiber and fiber optic-based components and see value in having one partner provide both.

"We see the above findings as validation of our acquisition strategy and unique capability to provide customers with specialty fibers from Verrillon and enhanced fiber-based components from AOFR. It has been equally true for both the telecom and non-telecom segments", said Dana DuToit, Director of Global Sales for Verrillon-AOFR.

Verrillon's broader product offering enables customers to buy both specialty fiber and fiber-based components from one supplier, simplifies supply chain management. Furthermore, the combined resources of AOFR and Verrillon accelerates the development of custom components. Finally, the seamless integration of these fibers and components provides performance, cost and packaging advantages for module manufacturers. Verrillon fibers and AOFR components are used in Optical Transport, Amplification and Switching; Passive Optical Networks (PONs); Test and Measurement; Sensors and Military systems.

Verrillon and AOFR will be exhibiting at OFC 2003, in Atlanta, March 25 – 27, in Booth #3960

### **About Verrillon**

Verrillon, Inc. develops, manufactures and markets innovative specialty fiber optics and fiber-based solutions for optical components and modules. The company is based on a business model that focuses on technology innovation and providing OEMs with rapid product development through flexible, high-volume manufacturing. Verrillon's next-generation specialty fiber optics improves component performance, increases manufacturing yields, enables manufacturing automation and provides new functionality.

### **About AOFR**

AOFR Pty. Ltd., develops, manufactures and markets high performance, fiber-based passive components and Fiber Bragg Grating (FBG) products for Telecom, Industrial and Military markets worldwide. AOFR products exhibit the highest level of quality and reliability and have been deployed in the global optical components market for over fifteen years.